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**FOR IMMEDIATE RELEASE**  
**September 29, 2006**

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**HEPC Announces Workshop on Funding Sources and Grantsmanship  
for Internationalizing Higher Education**

**Charleston** – In an effort to continue its emphasis on internationalizing higher education, the West Virginia Higher Education Policy Commission (HEPC) has announced a workshop on funding sources and grantsmanship for internationalizing higher education. The workshop will be held at the Days Inn Hotel and Conference Center at Flatwoods on November 6 & 7<sup>th</sup>, 2006. The workshop is being organized by Human Resources Development & Training International, Inc, a company with extensive international experience.

According to Dr. Bruce Flack, Director of Academic Affairs, the workshop is one of several initiatives recently launched by the HEPC to ensure that every student pursuing a post-secondary education in West Virginia be prepared to live and work in a global environment. Flack points to several recent HEPC accomplishments in this area, including a conference for internationalizing the higher education curriculum in April 2006, the establishment of the Consortium for Internationalizing Higher Education in May, and the announcement this month of competitive grant awards for public institutions to implement programs that seek to internationalize their majors and core curricula. “These accomplishments are just the beginning of an unprecedented state level effort to develop and enhance the international dimension of our colleges and universities in West Virginia,” says Flack.

Dr. Clark Egnor, Executive Director of Marshall University’s Center for International Programs and the HEPC Council Chair for the Consortium for Internationalizing Higher Education in West Virginia, indicates that the workshop will employ a very practical approach to the grant writing process. “This workshop will help faculty to locate the potential funding sources they need to internationalize their teaching and research,” says Egnor.

Dr. Richard Dunfee, Director of the Grants Resource Center of the American Association of State Colleges and Universities (AASCU) and Dr. Arlene Jackson, Director of International Education for the Association will make the general presentations. The presentations will be followed by small break-out sessions which will include discussions and practical exercises.

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The workshop is designed for an audience of faculty and administrators who are faced with the challenge of internationalizing their courses, departments, colleges and campuses in an environment of scarce financial resources. The workshop will give participants knowledge and skills on: funding sources for internationalizing programs and campuses; basics of applying for grants from foundations, corporations and government agencies; how to utilize on-line and data base research tools, publications, and directories that provide information on grant opportunities; the grant writing process and its components; principles, approaches and techniques for writing successful grants; do's and don'ts of grant writing; and what makes a good proposal.

A special session will provide information on the HEPC's announcement of competitive grants to colleges and universities to assist them in their internationalization effort. Dr. Clark Egnor, Dr. Dan Weiner, Director of the Office of International Programs, WVU, and Dr. James Natsis, Director of International Studies of WV State University will conduct the session.

The workshop is expected to draw the attention of a large number of participants because of the emphasis of the HEPC on internationalizing the system. Questions should be referred to: Dr. Clark Egnor, Executive Director, Center for International Programs, Marshall University, Tel: 304-696-6265, e-mail: [egnor@marshall.edu](mailto:egnor@marshall.edu), or to Clarence Burdette, HRDTI, Inc., at 304/766-1100, e-mail: [hrdti86@aol.com](mailto:hrdti86@aol.com).